

DÉCOR STUDIO

Selection Process



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WELCOME TO DÉCOR



One of the most exciting aspects of purchasing a new home involves visiting the Décor Studio.

At the Sorbara Décor Studio, we view your space as an empty canvas ready to be enhanced with personality and charm. Our passion for exquisite décor and design is dedicated to turning your dream home into a reality.

Throughout this process, our expert team of consultants is dedicated to providing you with a tailored experience, bringing your vision to life. We recognize that everyone absorbs information differently, so we provide images and sketches throughout our conversations to help facilitate a better understanding of what you are looking for.



DÉCOR APPOINTMENT TIPS



1

Review the Upgrade Options

The process of purchasing a new home can at times feel overwhelming. The added pressure of making the "right" choices during your décor appointment can cause some individuals to be indecisive.

Upon booking your Décor Appointment, you will receive login credentials for our online wish list portal, featuring a range of upgrade options tailored to your specific model. This tool serves as an excellent resource to equip you for the decisions ahead.

While the wish list can only be sent to the primary email address linked to the property, feel free to forward it to others for input and advice.



2

Consider Your Lifestyle

Are you someone who enjoys entertaining guests? Are additional storage solutions a requirement for you? Are durable finishes suitable for pets or children a priority for you? Often, your lifestyle needs offer essential considerations that deserve attention during your décor appointments. We encourage you to speak with our décor consultants to discuss your individual needs.



3

Find Inspiration

Prior to your appointment, we recommend collecting realistic visual inspiration from magazines, the internet, Instagram ([@sorbaragroup](https://www.instagram.com/sorbaragroup)), or Pinterest. Bringing these images to your appointment can assist in guiding you and your consultant toward realizing your ultimate vision for your new home design choices.

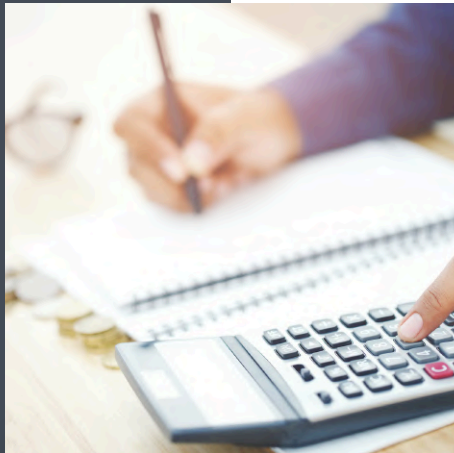
DÉCOR APPOINTMENT TIPS



4

Consider Function of Finishes

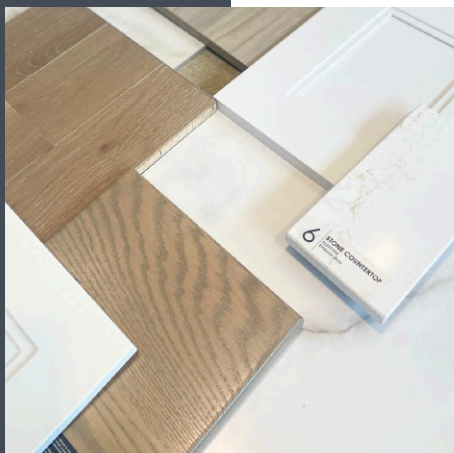
Take into consideration finishes that align with your lifestyle. Choosing practical finishes at the beginning of the process will eliminate changes you might want to make later on.



5

Assess Your Budget

Choose the options of interest and add them to the wish list to view a running total for budgeting purposes. Having a clear understanding of your budget before the appointment allows our Décor Consultants to present products that align with your vision and budget.



6

Invest in the Future Value of Your Home

Focus on enhancing areas of your home or opting for upgrades that offer the greatest return on investment if you decide to sell your home later. Investing in items that are more challenging to change once installation is complete, for example tile, fireplace units, and cabinetry, proves to be a wise choice.

TYPICAL APPOINTMENTS

Foundation and Framing Appointment



Choice of virtual or in-person appointment



2-3 hours in duration



Review of the structural, framing, electrical and plumbing selections available for your home.



Be sure to have your appliances pre-selected prior to this appointment so all cabinetry, electrical, plumbing, and hvac considerations can be taken into account.



All decisions will need to be finalized by the end of this appointment.



Finishes Appointment



In person appointment at the Sorbara Décor Studio.



2-3 hours in duration



You will review and select the interior finishes for your home, such as cabinets, tiles, hardwood, carpet, countertops, railings, casing & baseboards, interior doors & hardware.



Be prepared to finalize all your decisions by the end of the appointment.



Before signing the paperwork, please ensure you are happy with your choices as changes are not permitted after sign off.



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